At Panorama, we believe that **data is only as valuable as it is actionable**. Our professional learning experiences ensure that educators not only understand their data, but are equipped and inspired to take timely, supportive actions.

We take pride in building high-quality learning experiences that are grounded in adult learning theory, research, and best practices.

In collaboration with our school and district partners, we develop professional learning plans that drive investment and that move educators across the district into action as a united team.

**About the Panorama Teaching & Learning Team**

At our core, we are a team of educators. Each of our facilitators started their career directly serving students as teachers, counselors, and interventionists.

Together, our team of over 30 accomplished educators has decades of combined experience, including in school and district leadership, special education, system improvement, MTSS, data-driven instruction, and curriculum development.

**Panorama’s Teaching & Learning Team has trained**

**75,000+**

school and district administrators, teachers, and counselors.

**On average, educators rate their Panorama learning experiences as**

**over 90% favorable**

compared to other professional development.

**What you can expect from a partnership with the Panorama Teaching & Learning Team**

- A learning plan aligned to your district or school’s unique needs and context.
- Relevant and inspiring learning experiences featuring data insights that lead to action.
- A student-, family-, and community-first approach to data inquiry.
Panorama’s professional learning services are rooted in research-based best practices for effective adult learning. Our team of experts designs our services to meet the unique needs of adult learners in each district and school.

The following principles guide the development and delivery of every consultation, workshop, digital resource, community workshop, and asynchronous learning resource.

**Intentional**
Content, resources, and modes of delivery are accessible for a wide variety of learners, infused with high-quality, research-based engagement strategies, and prioritize human connection to inspire learners to take action.

**Relevant**
Content, resources, and modes of delivery are tailored to the unique needs of individual districts or schools.

**Applicable**
Content, resources, and modes of delivery equip educators with frameworks and resources to support the data inquiry process and essential skills to determine next steps for immediate applicability and impact.

**Student-, Family-, and Community-First Focus**
Content, resources, and modes of delivery are focused on deepening knowledge about students, families, and school community members and adjusting practices based on what students, families, and school community members say they need.
Panorama Student Success is an all-in-one platform to strengthen systems of support. Insightful whole-child dashboards bring together information about student academics, attendance, behavior, and social-emotional learning, so that educators can make more data-driven decisions about student supports.

For districts and schools using Student Success, Panorama offers high-quality workshops to build a strong foundation in using Student Success to holistically support students. The trainings enable educators and administrators to apply data inquiry protocols, while building core platform knowledge and navigation skills.
Overview: Student Success Workshops (Cont.)

Workshop Descriptions:

**Foundational Features of Student Success** - In this session, participants will understand the data streams and key features of Student Success so they leave prepared to begin to use the platform. Through guided practice, independent exploration, and group discussion cycles, participants will begin to analyze student data that is most relevant to them. Topics covered in sessions include: best practices for data inquiry across multiple data streams, understanding reports, making customized student groups based on data, creating individual and group interventions, and utilizing Panorama’s Playbook to drive action. Based on the audience, our facilitators will highlight features most relevant to their role. Our facilitators will encourage role-specific reflection and dialogue, and offer leave-behind resources for additional learning opportunities. This workshop is continuously evolving as our products evolve to even better meet the needs of educators across the county. This is a great workshop on an annual basis and will be tailored to the unique needs of your school or district.

**Respond to Results** - This session will focus on equipping participants with data inquiry approaches to drive focused actions. Participants will engage in a scaffolded and interactive process using data-inquiry frameworks to explore their data and identify targeted opportunities for improvement and plan for next steps based on data. Participants will build proficiency with advanced Student Success features based on the needs of their role. This session will draw key connections between the various sources of data to advance educational excellence for every student, set specific and measurable improvement goals, and work towards establishing aligned strategies and a timetable for communication and implementation.

**Embed Into Routines** - This session will focus on empowering key stakeholders to use Student Success as the anchor of their data-based decision-making processes. Participants will work with colleagues to assess current Student Success routines and practices. Teams will learn how to strengthen decision-making processes and develop improvement strategies focused on building fidelity and efficiencies. Participants will hone their ability to use Student Success features to elevate their systems, structures, and supports.

**Sustain and Grow** - This session will focus on engaging the stakeholders across roles to reflect on established routines and progress to goals. Participants will identify and develop best practices and systems to maintain channels for the sustainability of tools, plan next actions, and drive continuous improvement.
Many schools and districts are using tiered frameworks—like a multi-tiered system of supports (MTSS)—to ensure that educators take a data-driven, holistic approach to supporting students across academics, behavior, and social-emotional learning.

Panorama’s MTSS workshops pair foundational best practices in MTSS alongside Panorama Student Success to guide MTSS implementation at the system level. Our expert facilitators have direct experience leading and building MTSS in school systems, and work to build the capacity of student support teams to engage in collaborative data inquiry, make data-based decisions, and systematize the use of screening and progress monitoring data.
Workshop Descriptions:

**Overview of MTSS** - This session is designed to build essential background knowledge about MTSS as an organizing framework for meeting multifaceted student needs. Participants will build a common language about the key components of MTSS, and then reflect on the effectiveness of their current practices across each tier. Participants will come away from the session with a clear understanding of what MTSS is, how existing initiatives and practices already present in their work align with the MTSS framework, and where gaps may exist. Finally, participants will make connections between MTSS and Panorama, building their understanding of how Panorama can support the implementation of tiered supports for students.

**Universal Supports** - At the foundation of MTSS is the presence of a strong, universal instructional core and student support. This session will equip participants with a clear and precise understanding of the role that the universal tier plays in operationalizing MTSS, and the role that universal screening plays in strengthening the efficacy of the entire educational system. In this session, participants will engage in an inventory of key universal supports in their school setting, as well as areas where universal supports may need to be strengthened. Finally, participants will identify and draw connections between formative assessments and other key measures of universal support, such as Panorama surveys.

**Tiered Interventions** - In addition to a strong focus on universal core instruction, it is essential to build a common understanding of tiered interventions and the role that they play in effectively building out MTSS in school communities. Participants will engage in data-based decision-making to build capacity for aligning the best-fit interventions to student needs, and will learn to access and navigate Panorama’s robust library of research- and evidence-based intervention strategies that embed seamlessly into the integration planning workflow within Student Success. Finally, participants will align progress monitoring methods to ensure both the fidelity of implementation of interventions and the effectiveness of the intervention for a student with need.
Integrating SEL and MTSS - In many settings, and until recently, the most common application of MTSS has focused primarily, if not exclusively, on student academic needs. As school communities embrace research-based best practices for addressing students’ holistic needs (including behavioral and social-emotional needs), educators are seeking guidance on how to best integrate non-academic data into MTSS. In this session, participants will learn how to conceptualize SEL in relationship to MTSS, and will practice integrating research-based SEL support into the delivery of academic interventions for students with multi-faceted needs, or needs that span across domains of SEL, academics, attendance, and/or behavior. Finally, educators will learn how to avoid common “thinking traps,” or pitfalls in interpreting and responding to SEL data in the context of MTSS, to support asset-based and student-first thinking and acting in schools.

Building a Problem-Solving Culture - Effective teaming structures and practices are essential for the operationalization of tiered supports at all levels of the education system. This session focuses on outlining effective teaming structures and practices that keep students at the center of data-driven decision-making and instruction, and capitalize on the power of collaboration across teams and roles. Participants will walk away with concrete resources and strategies to implement with their MTSS and student support teams, inclusive of data-based problem-solving protocols, guided data inquiry, and routines that ensure fidelity of implementation of interventions and consistent reflection on intervention efficacy for students.
**Overview: Surveys Workshops**

**Panorama Surveys** help schools and districts promote a positive school climate by gathering valid and reliable feedback from students, families, and/or teachers/staff.

For schools and districts using Surveys, Panorama offers a series of workshops focused on building educator capacity to navigate Panorama’s survey tools, interpret results, and plan action that drives continuous improvement. These sessions help educators make the most of survey data at the district, school, and classroom levels.
Workshop Descriptions:

**Navigate With Data Inquiry** - In this session, participants will build general knowledge of the key components of Panorama surveys to efficiently navigate the platform, access relevant components, and understand the representation of data in order to determine areas for celebration and improvement. Participants will engage in guided practice to explore and interpret results and then reflect on the effective uses cases, tools, and reports for their individual role. This session will encourage role-specific reflection and dialogue, and offer leave-behind resources for additional learning opportunities. This workshop is continuously evolving as our products evolve to even better meet the needs of educators across the county. This is a great workshop on an annual basis and will be tailored to the unique needs of your school or district.

**Respond to Results** - This session will focus on equipping participants with data inquiry approaches to understand survey results and drive towards action. Participants will engage in a scaffolded and interactive process using data-inquiry frameworks to explore their data and identify targeted opportunities for impact and plan for next steps based on data. This session will draw key connections between survey data and other district data sources to advance educational excellence for every student.

**Analyze and Embed** - This session will focus on deep data analysis across all topics in order to prioritize areas of improvement and understand what systems led to school or district strengths. Participants will action plan in small groups and share data highlights with colleagues. Participants will also hone their ability to use Panorama tools to elevate their systems, structures, and supports.

**Sustain and Grow** - This session will focus on engaging the district or school’s broader school community to sustain stakeholder voice in decisions that impact the experiences of students, staff, and families. Participants will identify and develop best practices and systems to maintain channels for the sustainability of tools, plan next actions, and promote continuous improvement.
Panorama for Positive Behavior helps district leaders and school-level educators foster positive behavior to improve school climate and equitable learning experiences for every student. With Panorama's behavior tools, educators can log and manage major and minor behavior incidents, and analyze behavior data to make impactful and data-informed decisions.

Workshop Description:

**Foundational Features of Positive Behavior** - This session is an add-on to Student Success trainings and is designed to be implemented over two 90-minute sessions. These sessions focus on the effective use of the components of Positive Behavior, including building systematic processes to log incidents, analyze data, and improve Tier 1 supports. Participants will build capacity to implement evidence-based universal supports, like behavior-specific praise, to create a safe, positive school climate for students.
Panorama’s expert advisors work alongside your team to ensure that educators can focus on supporting students and improving outcomes.

**Overview**

Strategic Advising pairs district and school leadership with a dedicated Panorama advisor to meet specific goals connected to learning outcomes, capacity building, implementation, and/or system improvement—grounded in one or more of Panorama’s products. Advisors work with partners throughout the duration of a contract, and often for multiple years.

Advisors take an agile, collaborative approach that is tailored to the needs of each district. Supports may include:

- Support with developing goals and vision
- Identifying local needs and strengths
- Providing thought partnership in data-based action planning
- Collaborating to plan, design, and facilitate workshops and school-level consultations that are aligned to key strategic priorities
- Creating custom resources that support adoption of products
- Identifying key levers and high-impact strategies to meet district goals
- Providing technical guidance on product utilization, and strategic recommendations to embed tools and data into existing frameworks
Who Is Strategic Advising Best for?
Strategic Advising is best for schools and districts who recognize that adult learning and capacity building are core to their implementation of Panorama’s tools, and who are looking for deeper consultation and customization. This higher-impact service relies on dedicated internal capacity from school and district leadership to lead change efforts within their communities.

Levels of Advising Support
- **Program** includes monthly advising meetings in addition to your professional learning package and ongoing project support.
- **Comprehensive** includes bi-weekly advising meetings in addition to your professional learning package and ongoing project support.

Our Team
Panorama’s Strategic Advising team is made up of subject matter experts who started their careers serving students directly, and who have held roles at the school, district, and state levels, including but not limited to: Assistant Superintendent, MTSS District Coach, Director of Teacher Development, and Manager of Professional Learning.

What our district partners say about Strategic Advising:

“Our Panorama strategic advisor is my partner in this work. He has an amazing awareness of our district's current state, as well as our historical context, which I simply do not find in any other company. We are able to discuss leverage points and brainstorm a way forward. He spends hours developing plans, documents, and integration presentations, and is a huge piece to in helping us make the most of Panorama!”

– Colleen Williams, Director of Student Wellness and Support Services, San Bernardino City Unified School District (CA)
Overview

Executive Briefings are a personalized support for schools and districts that use Panorama Surveys. These sessions support district- or school-level leadership teams in understanding and acting on survey data and trends.

A Panorama Teaching and Learning team member will prepare a formal presentation that guides the leadership team through:

- An analysis of survey data
- Key insights from the results
- Recommended actions to drive continuous improvement

Panorama will also facilitate the leadership team towards next steps aligned to district priorities.

Executive Briefing Process

**REVIEW OF THE DATA JOURNEY**

- Who did we survey?
- What did we ask stakeholders?

**EXAMINING THE DATA INSIGHTS**

- What insights can we draw across various pieces of data related to district and school goals and priorities?

**SETTING GOALS**

- What considerations and assumptions should district leadership consider when setting goals?
- How can we leverage future survey data to support district-wide goals?

What our district partners say about Executive Briefings

“Efficient. Interactive. Professional. Wonderful direction from a data perspective provided by a master educator.”
- Senior Dir. of MTSS
Overview

Consultations are a customized small-group session for school leadership teams, and are rooted in site-specific data and context.

Panorama will curate a set of intentional data protocols and resources to guide the conversation School teams will walk away with resources and relevant actions to drive continuous improvement.

These sessions can support school-level leadership teams in:

- Further understanding their data
- Embedding Panorama’s tools within existing systems
- Planning for action alongside an expert facilitator

A Panorama Teaching and Learning team member will work with district leadership to determine the focus of consultations based on school site needs and products.

What our district partners say about School Consultations:

“*The entire consultation was relevant to what we needed to learn about the product. We loved the one-to-one support and the materials catered to our school specifically.*”

- School Leader

“*The consultation was customized to our school needs. I appreciated that we could focus on specific data points that helped us take action with the data.*”

-School Counselor
Community Workshops are live, free, 30-60 minute webinars available to all educators using Panorama tools. These workshops support partners who are just getting started with Panorama, who need a refresher on navigating their Panorama tools and features, and/or are championing the survey administration process at their district.

<table>
<thead>
<tr>
<th>Workshop Samples</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Survey Setup 101</td>
<td>We recommend attending this session if you are new to setting up surveys, or want a refresher on best practices for survey setup. Participants will gain an understanding of how to set up surveys following ‘3’ easy steps.</td>
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<tr>
<td>Navigating Survey Reports</td>
<td>We recommend attending this session if you are preparing to review survey results, or if you would like a refresher on how to access and interpret results. Participants will gain an understanding of navigating district, school, and student level reports and Panorama’s Playbook.</td>
</tr>
<tr>
<td>Preparing for Your Survey Administration</td>
<td>We recommend attending this session if you are preparing to champion the survey administration process for students, teachers and staff, and/or families at your school as a Survey Coordinator. Participants will gain an understanding of what to expect before, during, and after the survey window.</td>
</tr>
<tr>
<td>Navigating Student Success</td>
<td>We recommend attending this session if you are in your first year of using Student Success or want a refresher on the platform’s main features across different dashboards. Participants will learn about Panorama Student Success and the role it can play in supplementing the systems and structures in place at your district or school to support the whole child. Participants will learn to navigate the district and school level dashboards, student level information, and how to create targeted groups and interventions.</td>
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<tr>
<td>Navigating Playbook</td>
<td>We recommend attending this session if you are new to using Panorama's Playbook, want a refresher on best practices for navigating the library of 700+ strategies, or are seeking recommendations focusing Playbook to help solve a specific challenge. At the end of this workshop, you will walk away with an understanding of how to browse Playbook to access high-quality practices and interventions aligned to a wide array of topics.</td>
</tr>
<tr>
<td>Navigating Panorama for Positive Behavior: District and School Administrators</td>
<td>We recommend attending this session if you are a district or school administrator using Panorama for Positive Behavior. Participants will learn how to navigate the tool and how administrators use Panorama for Positive Behavior to get quicker, deeper insights to inform plans for fostering positive student behavior.</td>
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Designed to provide just-in-time support, Panorama Academy is a hub of resources for educators learning to use Panorama tools. In Panorama Academy, educators can access hundreds of materials on navigating Panorama products and using Panorama to support data-based inquiry.

This easy-to-navigate platform includes:

- A search feature to find printable articles
- Quick how-to videos
- Screenshot walk-throughs of the platform and key features
- Materials about effective survey administration, community outreach, and how to lead data inquiry and professional development sessions